



pennywise

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Features

Message From The CEO
Holiday Closings

Members Make it Happen!
Got Green? Grow It At Your
Credit Union
Finance Your Fun

The Myth of 0% Dealer
Financing

Clean and Green Vehicle Loan
Special
Skip-A-Pay Coupon

Rate Chart

MESSAGE FROM THE CEO

Spring has arrived and I'm sure some of you are taking this time to wash windows and clean out those closets. It's also a wonderful opportunity to look at your finances and clean up any loose ends that may be lingering with them.

That's why Penn State Federal wants you to evaluate the types of loans you have to see if we can help you get a better deal by financing through the Credit Union. We understand how fast things can happen and we want to help get you back on track financially. Make an appointment to speak to a Loan Representative to discuss any questions you may have concerning home equities, mortgages and even credit cards.

We'll also be introducing a new Visa Platinum Rewards Credit Card this month. Every time you make a purchase you earn cash rewards, it's that simple. Contact the Credit Union to apply for this new Visa credit card so you can take advantage of the added benefits.

Have you been thinking about a new car or motorcycle but it just wasn't the right time.....until now. We're offering a special discount on fuel-efficient vehicles. You'll save a quarter of a percent on 2003 and newer vehicle loans if the vehicle gets 25 or more highway miles per gallon. You will also become eligible to win one of several \$100 gas cards to fill up that new vehicle.

I look forward to seeing you at the Annual Meeting on April 30 at the State College Elks Club to welcome the newly elected board members. A very special thank you goes out to the Board and all the volunteers who dedicate their time to Penn State Federal.

I wish you all a warm and sunny spring,

Connie Wheeler
CEO

Holiday Closings

Memorial Day
Monday, May 26, 2008

Independence Day
Friday, July 4, 2008

Members Make it Happen!

Attend the Annual Meeting

As a member of the Credit Union, you may already know the many benefits to managing your finances with us instead of another financial institution. But did you know another BIG difference between credit unions and banks? Here at the Credit Union, you are part owner and may participate in the election of the Board of Directors.

Join us as we celebrate the credit union difference at this year's Annual Meeting!

DATE:

**Wednesday, April 30,
2008**

TIME: 7:00 pm

LOCATION:

**State College Elks Club
Boalsburg, PA**

OTHER DETAILS:

We'll also be having door prizes and light refreshments!



Got Green? Grow It At Your Credit Union

Grade: F

That's the average report card 12th graders earned for financial literacy in 2006. For about a decade, the Jump\$tart Coalition has been surveying high-school seniors about personal finance. What our youth don't know is shocking. For example, only 23% understand that interest/dividends on savings accounts may be taxable. Only 40% realize they could lose their health insurance if their parents become unemployed.

Achieving economic prosperity is difficult. It's especially hard for young people who have never learned how to manage money. Penn State Federal is ideally positioned to respond because we believe in the power of education. We're here to help you launch the youth in your life toward financial independence.

Join. As a start, open a savings account for each child in your family at Penn State Federal. Guide teenagers through using a debit card and balancing a checkbook.

Share. Include your children in your household finance discussions. Show them how you budget income and expenses. As their skills improve, give them challenges, such as finding a better cellphone plan, calculating the total monthly cost of owning a car, or sticking to a budget with back-to-school or holiday spending.

Coach. Remind your children to ask for help when they need it. And turn to Penn State Federal when you want help. Our tradition of service makes Penn State Federal a natural partner in pursuing financial security.

Join us this year as we celebrate National Credit Union Youth Week from April 21-25. Our theme for 2008 is 'Got Green? Grow It at Your Credit Union.' Kids that are 18 and under that make a deposit during this week will become eligible for a cash drawing.

Source: cuna.org

Finance Your Fun Credit Union Loans

Financial institutions offer many types of loans, but which one is best for you? Each loan is different, and depending on what



you need, one type of loan could be more beneficial than another type of loan. So which will make the most sense for you?

Home Equity Loan - A Home Equity Loan works for larger purchases and projects, such as

home improvements, unexpected medical expenses, and tuition payments. Home Equity Loan interest can be tax-deductible - just like your mortgage.* We offer low rates, low fees, and a variety of terms to fit your budget!

Home Equity Line of Credit - A Line of Credit works similar to a Home Equity Loan in that you can borrow against the equity in your home. Unlike a loan, a line of credit acts like a credit card. Interest may still be tax-deductible,* and you can borrow up to your credit limit any time. Most homeowners use a line of credit for major expenses like tuition or household improvements.

Credit Cards - Credit Cards can also work for large (or small)

Board of Directors Election



Election ballots are due back to the Credit Union by April 18.

purchases, but unlike Home Equity Loans, they generally carry a higher interest rate. With credit cards, if your balance is not paid off at the end of the month, you can get hit with finance charges. Why not switch your current credit card over to a Penn State Federal Visa® credit card? We offer lower interest rates than most credit card issuers, plus you can make your monthly payment through Penny On-Line, our home banking system.

Auto Loans - Whether you're looking for a new or used vehicle, an Auto Loan from Penn State Federal is the best financing option to choose. Our Auto Loan rates are generally lower than dealer financing rates and you can receive up to 100% financing.

Personal Loans - Personal Loans are perfect for everything else. Whether you're looking to take a dream vacation or make holiday purchases or anything else in between, a Personal Loan from the Credit Union can help relieve your payment worries. Like other loans, a Personal Loan offers low rates, low fees, and a variety of terms to fit your lifestyle.

Whatever you're looking to finance, Penn State Federal is here to fulfill your needs. For current rates or more information, visit pennstatefederal.com or talk to one of our loan representatives today. We'll help you figure out which loan works best for your situation. Plus, we'll set you up with the terms, rate, and repayment method that suits your needs best!

*Not intended as tax advice. Contact your tax professional for complete details.

The Myth of 0% Dealer Financing

	0% from Dealer	Credit Union
Car Price	\$30,000	\$30,000
Down Payment	\$2,000	\$2,000
Rebate	-0-	\$3,500
Loan Amount	\$28,000	\$24,500
Loan Rate	0.0% APR	4.9% APR
Loan Payment 48 months	\$583.00	\$563.11
Total of Payments	\$28,000	\$27,029.28
Total Cost (out of pocket)	\$30,000	\$29,029.28
Savings on Purchase		\$970.72
Monthly Payment Savings		\$20.22

* The above example is based on a vehicle priced at \$30,000 with dealer/factory rebate of \$3,500 and financing of 4.9% Annual Percentage Rate. Purchase price, down payment, rebate and financing rate may differ.

Clean and Green Vehicle Loan Special

Save .25% APR* on 2003 and newer vehicle loans (including motorcycles) if the vehicle has an EPA Fuel economy estimate of 25 highway miles per gallon or more. Valid on new loans only.

*APR=Annual Percentage Rate. Rate subject to change. Contact Penn State Federal for complete details.

Skip-A-Pay Coupon

Need a break from your next loan payment? This coupon gives you a Fee-Free opportunity to skip one or more of your loan payments. Fill this coupon out now & fax it to (814) 865-9041.

NOTE: Real estate secured loans, Visa and ACCES\$ credit lines are not eligible for Skip-A-Pay.

Member number or name:

Loan Purpose or Loan ID#:

Check skip month(s)

April 08 May 08 June 08 July 08 Aug. 08

Loan Purpose or Loan ID#:

Check skip month(s)

April 08 May 08 June 08 July 08 Aug. 08

Skip-A-Pay Terms and Conditions: Members can choose to skip a payment on one or more loans. The payment will be deferred & extended to the end of the original term of the loan(s). There is no fee for this service. Interest will continue to accrue on the unpaid balance(s) during this period. The next regular payment is due on the normal due date. By skipping a payment, the term of the loan may be extended. All other terms & provisions of the original loan agreement are unchanged. Regular payments made through Direct Deposit or Payroll Deduction will be deposited into your Share Savings (01) Account for the skipped month only. Loans for which any payment has been 30 days late in the last 12 months are not eligible. Loans for which extension agreements have been granted will be limited to one month and are subject to credit review. To defer a payment, this signed agreement must be received no later than 15 days prior to that payment's due date & must be signed by all borrowers on the loan(s) deferred. We reserve the right to limit the number of skipped payments granted per year. More than one month's payment may be skipped per loan, but not in consecutive months.

I understand and agree to the terms and conditions of Skip-A-Pay.

Sign & Date

Sign & Date

RATE CHART

effective March 1, 2008 See Rate Disclosures below.

Lending

VEHICLE & MOTORCYCLE	TERM	APR
2007 & 2008 ²	12-24 mos	5.50% - 15.00%
10,000 miles or less	25-60 mos	6.00% - 15.50%
	61-72 mos	6.50% - 16.00%
	73-84 mos	6.50% - 16.00%
2003 to 2007 ^{1,2,3}	12-24 mos	5.50% - 15.00%
	25-60 mos	6.00% - 15.50%
	61-72 mos	6.50% - 16.00%
	73-84 mos	6.50% - 16.00%
2002 & older ^{1,2,3}	12-24 mos	6.50% - 16.00%
	25-48 mos	7.75% - 17.25%
	49-60 mos	7.75% - 17.25%

RECREATIONAL

RECREATIONAL	TERM	APR
New ^{1,2}	12-36 mos	7.75% - 17.25%
	37-60 mos	8.00% - 17.50%
	61-84 mos	8.50% - 18.00%
	85-120 mos	9.00% - 18.00%
Used ^{1,2,3}	12-36 mos	8.75% - 18.00%
	37-60 mos	9.00% - 18.00%
	61-84 mos	9.50% - 18.00%
	85-120 mos	10.00% - 18.00%

HOME

HOME	TERM	APR
Home Equity ^{1,4,6}	12-60 mos	6.00% - 15.50%
	61-84 mos	6.75% - 16.25%
	85-120 mos	7.00% - 16.50%
	121-180 mos	7.50% - 17.00%
HE First Lien ^{1,4,6}	61-120 mos	6.50% - 16.00%
	121-180 mos	7.00% - 16.50%
HE Credit Line ^{4,5,6}	based on 180	7.00%
HE Credit Line ^{5,6}	based on 180	7.00%
(Platinum Card)		
Mortgage Rates -- call (814) 863-0549 or Email mortgages@pennstatefederal.com		

SHARED SECURED

SHARED SECURED	TERM	APR
Regular Shares ¹	12-60 mos	5.25%
CD	cd term at	2.25% + CD APR

PERSONAL

PERSONAL	TERM	APR
Installment ^{1,2}	1-12 mos	7.50% - 17.00%
	13-24 mos	9.00% - 18.00%
	25-36 mos	10.00% - 18.00%
	37-48 mos	11.00% - 18.00%
	49-60 mos	12.00% - 18.00%

Acce\$\$ Credit Line ⁵	based on 60 mos	8.50%
VISA Credit Card	Platinum	7.90%
	Classic	12.90%

EDUCATION LOANS

Penn State Federal's Student Loan Code is 823021. Stafford 6.54% APR & 7.14% APR, PLUS 7.94% APR, Consolidation rates up to 8.25% APR. Education Loan Rates are determined by the US Dept. of Ed. For students attending PA schools, the origination fee is absorbed under the KEYSTONE BEST PROGRAM. PHEAA absorbs 1% & Penn State Federal funds the remaining 2%. Other Stafford loans require a 3.0% origination fee.

Saving

REGULAR SHARE RATES

REGULAR SHARE RATES	APY	
Basic ^{7,9,10} , Special ^{9,10} , Kids ^{7,9,10} , Teen ^{7,9,10} , Club ^{8,9,10}	1.00%	
SmartStart ^{7,8,9,10}	TERM	APY
	10-19 mos	1.50%
	20-29 mos	1.75%
	30+ mos	2.00%
Premier Checking ^{7,9,10}		0.75%
Money Market Checking ^{7,9,10}		
	UP TO \$2,499	1.00%
	\$2,500-\$9,999	2.25%
	\$10,000-\$24,999	2.75%
	\$25,000+	3.00%

CERTIFICATE RATES^{7,8}

CERTIFICATE RATES ^{7,8}	CD APY	CD APR	IRA APY
6 mos	3.00%	2.97%	3.15%
9 mos	3.05%	3.02%	3.20%
12 mos	3.25%	3.21%	3.40%
15 mos	3.10%	3.07%	3.25%
18 mos	3.20%	3.16%	3.35%
24 mos	3.30%	3.26%	3.45%
30 mos	3.40%	3.36%	3.55%
36 mos	3.45%	3.41%	3.60%
48 mos	4.75%	3.50%	3.70%
60 mos	3.75%	3.70%	3.90%
Accumulative	N/A	N/A	1.75%
Roth, Traditional, Coverdell ESA & Accumulative IRAs available			

LENDING RATE DISCLOSURES

Rates disclosed in italics are Performance Plus rates. Your rate on these may vary and will be determined by the number of years your loan is financed plus your credit history. Rates are set by the Board of Directors and are subject change. 1) 25 BPS discount (subtract 0.25% APR) for having or opening a Penn State Federal checking account with direct deposit to that account. A 25 BPS discount (subtract 0.25% APR) applies when automatic payments are made from a Penn State Federal account (BPS = basis points are one one-hundredth of a percent). Discount affects accruing loan interest, payments are based on advertised rate. 2) Loans used to refinance a current Penn State Federal loan add 50 BPS (add .50% APR) unless an additional \$1,000 is borrowed. 3) Loan term dependent on age & NADA value. 4) Loan-to-appraised value ratios over 80% will be 150 BPS (add 1.50% APR). 5) Interest rate is variable. 6) 3,000 additional money or \$300 fee to refinance a current Penn State Federal Home Equity Loan.

SAVINGS RATE DISCLOSURES

7) Minimum balance requirements. 8) Early withdrawal penalties & fees apply. 9) Interest rate is variable, rates are set by the Board of Directors. 10) APY - quarterly compounding interest. 11) APR - monthly interest paid to share. Rates are subject to change. Current rate and fee schedules are available at www.PennStateFederal.com or any Penn State Federal location.

See Rate & Fee Schedule for account details. Savings are federally insured to at least \$100,000 by the National Credit Union Administration, a U.S. Government Agency. IRA investments are insured up to an additional \$250,000. Penn State Federal is an Equal Housing Lender. We do business in accordance with Federal Fair Housing Law & the Equal Credit Opportunity Act.



April 15 is Just Around the Corner!

Go to pennstatefederal.com and click on the Turbo Tax link to get started on your tax preparation today.

ABOUT US

info@pennstatefederal.com
(814) 865-7728; (800) 828-4636
Missing credit card or debit card?
(866) 840-2662

VISIT US

1937 N. Atherton Street
State College, PA 16803

Mon. - Wed. 9:00 am - 4:00 pm
Thurs. & Fri. 9:00 am - 5:30 pm

PSU 102 HUB-Robeson Center
University Park, PA 16802
Mon. - Fri. 9:00 am - 4:00 pm

ROADSHOW

We regularly visit Penn State departments & campuses. Call (814) 865-0384 if you'd like to schedule a visit or involve us in your next event.

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