

# penny WISE

A publication of Penn State Federal Credit Union



Membership News & Letter  
Winter 2007  
Volume 7, Issue 1



## In This Issue:

Enhanced Login Security  
Feature

"Best of the Best" Award

Election 2007

New Telephone Procedures

Turbo Tax



2006 was another successful and productive year for Penn State Federal. We have even more exciting plans for 2007. During the beginning of the New Year you will notice new procedures when logging into your online accounts. A new Enhanced Login Security feature will be added to Penny Online and Bill Payment. The security feature will be different for each application.

When you login into your account on Penny Online, for the first time, the new security feature will ask you to:

- \* Create a username
- \* Choose a personal security image
- \* Answer some questions that only you should know the answers to

To get ready for Bill Payment Enhanced Login Security, make sure to verify that your email address is correct under the Preferences Tab "My Profile" on their website.

Penny Online and Bill Payment will each have a security image that lets you know you are on the appropriate secured sites and not a look-alike site.

Also be on the look out for some new products we'll be introducing soon and be sure to stop by and see us at the Home Builder's Show on March 30, 31 and April 1.

I wish everyone a safe and healthy New Year,

Connie Wheeler  
CEO

## Calling the credit union...

Please note that on Jan. 16 if you are calling from the University Park campus of Penn State you will now have to:

1. Obtain an outside line
2. Dial the complete 7-digit phone number, 865-7728

Please email [info@pennstatefederal.com](mailto:info@pennstatefederal.com) if you have any questions.

## Welcome: New Select Employer Group

We would like to welcome the following business into our field of membership:  
The Village at Penn State

## Join us:

Penn State Federal is accepting applications for group membership from area businesses. Visit our website to download an application letter.

That's my Credit Union! That's my Credit Union!

[www.PennStateFederal.com](http://www.PennStateFederal.com)

# Things to do:

## Membership Drive

Membership fees will be waived during January and February for all new members. Invite your family or co-workers to join.

## Planning for your Retirement Lifestyle

Attend this free seminar to learn about retirement planning strategies. Explore how to create a balanced portfolio for retirement by using goal assessment, risk tolerance & asset allocation. Learn the advantages of rolling over assets from your employer's retirement plan to a traditional IRA.

**Tues., Jan. 23 from 11:45am to 1:00pm** in Room 106 HUB-Robeson Center, PSU campus.

**Thurs., Jan. 25 from 6:00pm to 7:15pm** at Penn State Federal Credit Union, 1937 N. Atherton St.

Speaker Joseph A Webber, CFP & Financial Advisor with Merrill Lynch. Call (814) 231-8931 or email joseph\_webber@ml.com to reserve your place today.

## Central PA Builder's Home Show

**March 30, 31 and April 1 at the Bryce Jordan Center, State College, PA**

Let us help you remodel or finance the home of your dreams!

## Closings

**Martin Luther King Jr. Day  
Presidents' Day**

**Mon., Jan. 15  
Mon., Feb. 19**

*Penn State Federal is closed for Federal Reserve holidays. Your accounts are always available by phone & online.*

## About us

info@pennstatefederal.com  
(814) 865-7728; (800) 828-4636  
Missing credit card? (800) 325-3678  
Missing debit card? (866) 840-2662

## Visit us

1937 N. Atherton St., State College PA 16803  
Mon. -- Fri. 9:00am - 4:00pm & Thurs. until 6:00pm  
PSU 102 HUB-Robeson Ctr; University Park PA 16802  
Mon. - Fri. 9:00am- 4:00pm

## Roadshow

We regularly visit Penn State departments & campuses. Call (814) 865-0384 if you'd like to schedule a visit or to involve us in your event.

## Mortgage Department receives "Best of the Best" award

PHH Mortgage Services recently presented Gail Jones and Darla Owlett with the 2006 "Best of the Best" award for outstanding mortgage service during their annual conference in Orlando, Florida. The credit union also received this recognition in 2005. Penn State Federal was one of only thirteen financial institutions nation-wide, and the only credit union in Pennsylvania, that received this honor. Members will benefit by having same day underwriting, priority at the call center and lower fees. Contact the mortgage department at 814-865-7728 or mortgages@pennstatefederal.com to set up an appointment to discuss your current or future mortgage needs.



## Skip-A-Pay Coupon

Need some relief from upcoming bills? This coupon gives you a **Fee-Free** opportunity to skip one or more of your loan payments. *Fill this coupon out now & fax it to (814) 865-9041.*

**NOTE: Real estate secured loans, VISA and Acce\$\$ credit lines are not eligible for Skip-A-Pay.**

Member number or name	
Loan Purpose or Loan ID#	Loan Purpose or Loan ID#
circle skip month(s) Jan. 07 Feb. 07 March 07 April 07 May 07	circle skip month(s) Jan. 07 Feb. 07 March 07 April 07 May 07

*Skip-A-Pay terms and conditions Members can choose to skip a payment on one or more loans. The payment will be deferred & extended to the end of the original term of the loan(s). There is no fee for this service. Interest will continue to accrue on the unpaid balance(s) during this period. The next regular payment is due on the normal due date. By skipping a payment, the term of the loan may be extended. All other terms & provisions of the original loan agreement are unchanged. Regular payments made through Direct Deposit or Payroll Deduction will be deposited into your Share Savings (01) Account for the skipped month only. Loans for which any payment has been 30 days late in the last 12 months are not eligible. Loans for which extension agreements have been granted will be limited to one month and are subject to credit review. To defer a payment, this signed agreement must be received no later than 15 days prior to that payment's due date & must be signed by all borrowers on the loan(s) deferred. We reserve the right to limit the number of skipped payments granted per year. More than one month's payment may be skipped per loan, but not in consecutive months.*

**I understand and agree to the terms and conditions of Skip-A-Pay.**

sign & date	sign & date
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# Lending Rates effective August 24, 2006

See Rate Disclosures below

Vehicle & Motorcycle	Term	APR
2007 & newer <sup>1,2</sup> 10,000 miles or less	12-24 mos	5.50% - 15.00%
	25-60 mos	6.00% - 15.50%
	61-72 mos	6.50% - 16.00%
	73-84 mos	6.50% - 16.00%
2003 to 2007 <sup>1,2,3</sup>	12-24 mos	5.50% - 15.00%
	25-60 mos	6.00% - 15.50%
	61-72 mos	6.50% - 16.00%
	73-84 mos	6.50% - 16.00%
2002 & older <sup>1,2,3</sup>	12-24 mos	6.50% - 16.00%
	26-48 mos	9.75% - 18.00%
	49-60 mos	9.75% - 18.00%

Recreational	Term	APR
New <sup>1,2</sup>	12-36 mos	7.75% - 17.25%
	37-60 mos	8.00% - 17.50%
	61-84 mos	8.50% - 18.00%
	85-120 mos	9.00% - 18.00%
Used <sup>1,2,3</sup>	12-36 mos	8.75% - 18.00%
	37-60 mos	9.00% - 18.00%
	61-84 mos	9.50% - 18.00%
	85-120 mos	10.00% - 18.00%

Home	Term	APR
Home Equity <sup>1,4,6</sup>	12-60 mos	6.00% - 15.50%
	61-84 mos	7.00% - 16.50%
	85-120 mos	7.25% - 16.75%
	121-180 mos	8.00% - 17.50%
HE First Lien <sup>1,4,6</sup>	61-120 mos	6.50% - 16.00%
	121-180 mos	7.00% - 16.50%
HE Credit Line <sup>4,5,6</sup>	based on 180	9.25%
HE Credit Line <sup>5,6</sup>	based on 180	9.25%

**(Platinum Card)**  
Mortgage Rates -- call (814) 863-0549 or email mortgages@pennstatefederal.com

Shared Secured	Term	APR
Regular Shares <sup>1</sup>	12-60 mos	5.25%
CD (no minimum)	cd term at	2.25% + CD APR

Personal	Term	APR
Installment/Unsecured <sup>1,2</sup>	1-12 mos	7.50% - 17.00%
	13-24 mos	9.00% - 18.00%
	25-36 mos	13.00% - 18.00%
	37-48 mos	14.00% - 18.00%
	49-60 mos	15.00% - 18.00%

Acce\$\$ Credit Line <sup>5</sup>	based on 60 mos	10.75%
VISA Credit Card	Platinum	7.90%
	Classic	12.90%



## Education Loans

Penn State Federal's Student Loan Code is 823021. Stafford 6.54% APR & 7.14% APR, PLUS 7.94% APR, Consolidation rates up to 8.25% APR. Education Loan Rates are determined by the US Dept. of Ed. For students attending PA schools, the origination fee is absorbed under the KEYSTONE BEST PROGRAM. PHEAA absorbs 1% & Penn State Federal funds the remaining 2%. Other Stafford loans require a 3.0% origination fee.

# Lending Rates Disclosures

Rates disclosed in *italics* are Performance Plus rates. Your rate on these products may vary and will be determined by the number of years your loan is financed plus your credit history. Rates are set by the Board of Directors and are subject to change.

**1)** 25 BPS discount (subtract 0.25%) for having or opening a Penn State Federal checking account with direct deposit to that account. A 25 BPS discount (subtract 0.25%) applies when automatic payments are made from a Penn State Federal account (BPS = basis points are one one-hundredth of a percent). Discount affects accruing loan interest, payments are based on advertised rate. **2)** Loans used to refinance a current Penn State Federal loan add 50 BPS (add .50%) unless an additional \$1,000 is borrowed. **3)** Loan term dependent on age & NADA value. **4)** Loan-to-appraised value ratios over 80% will be 150 BPS (add 1.50%). **5)** Interest rate is variable. **6)** 3,000 additional money or \$300 fee to refinance a current Penn State Federal Home Equity Loan.

# Savings Rates effective January 1, 2007

See Rate Disclosures below

Regular Share Rates	APY								
Basic <sup>7,9</sup> , Special <sup>9</sup> , Kids <sup>7,9</sup> , Teen <sup>7,9</sup> , Club <sup>8,9</sup>	1.00%								
SmartStart <sup>7,8,9</sup>	<table border="1"> <thead> <tr> <th>Term</th> <th>APY</th> </tr> </thead> <tbody> <tr> <td>10-19 mos</td> <td>1.50%</td> </tr> <tr> <td>20-29 mos</td> <td>1.75%</td> </tr> <tr> <td>30+ mos</td> <td>2.00%</td> </tr> </tbody> </table>	Term	APY	10-19 mos	1.50%	20-29 mos	1.75%	30+ mos	2.00%
Term	APY								
10-19 mos	1.50%								
20-29 mos	1.75%								
30+ mos	2.00%								
Premier Checking <sup>7,9</sup>	0.75%								
Money Market Checking <sup>7,9</sup>	UP TO \$2,499	1.75%							
	\$2,500 - \$9,999	3.00%							
	\$10,000 - \$24,999	3.50%							
	\$25,000+	3.75%							
Certificate Rates <sup>7,8,10</sup>	CD APY	CD APR	IRA APY						
6 mos	3.50%	3.46%	3.65%						
9 mos	3.75%	3.70%	3.90%						
12 mos	4.10%	4.04%	4.25%						
15 mos	4.10%	4.04%	4.25%						
18 mos	4.20%	4.14%	4.35%						
24 mos	4.30%	4.23%	4.45%						
30 mos	4.40%	4.33%	4.55%						
36 mos	4.45%	4.38%	4.60%						
48 mos	4.55%	4.47%	4.70%						
60 mos	5.00%	4.91%	5.15%						
Accumulative	N/A	N/A	1.75%						

Roth, Traditional, Coverdell ESA & Accumulative IRAs available

Earn Extra Dividends on New or Renewing CD RATES<sup>10</sup>. Add a quarter of a percent (add 0.25% APY) to the current CD rates when you have direct deposit to a Penn State Federal checking account.

# Savings Rate Disclosures

**7)** Minimum balance requirements. **8)** Early withdrawal penalties & fees apply. APY -- quarterly compounding interest. APR -- monthly interest paid to share. **9)** Interest rate is variable, rates are set by the Board of Directors. **10)** A 25 BPS increase (add 0.25% APY) on current CD rates for having or opening a Penn State Federal checking account with direct deposit. New & Renewing CDs are eligible.

Rates are subject to change. Current rate and fee schedules are available at [www.PennStateFederal.com](http://www.PennStateFederal.com) or any Penn State Federal location.

See Rate & Fee Schedule for account details. Savings are federally insured to \$100,000 by the National Credit Union

Administration, a U.S. Government Agency. IRA investments are insured up to an additional \$250,000. Penn State Federal is an Equal Housing Lender. We do business in accordance with Federal Fair Housing Law & the Equal Credit Opportunity Act.



Do your taxes the easy way this year! Go to our website, [www.pennstatefederal.com](http://www.pennstatefederal.com) and click on the Turbo Tax link.

# 2007 Board of Directors

Nine members serve on the Penn State Federal Board of Directors. Directors are elected for three-year terms and three positions are up for election each year. New directors will be presented at the Annual Meeting in April.

*The Secretary of the Board of Directors presents the 2007 Slate of Nominees.*

**Connie Coolick** has been employed at Penn State for over 33 years and currently serves as an ITS Consultant with Consulting and Support Services; a unit of Information Technology Services. Connie has been associated with the Penn State Federal Credit Union since 1983 serving in various capacities, most recently completing a term with the Board of Directors in 2005 and is currently Chair of the Technology Committee. She is involved with the Centre County United Way.

**Margaret “Meg” Meloy** is Associate Professor of Marketing in the Smeal College of Business at Penn State. In addition to teaching courses in Buyer Behavior at the undergraduate and graduate levels, she conducts research on how our moods influence consumer and managerial decision making. Meg holds a PhD from Cornell University in Management, a MS in Food Marketing from Cornell, and a BS in Agricultural Economics and Rural Sociology from Penn State. Prior to joining Penn State’s faculty, she served on the faculty in the Pamplin College of Business at Virginia Tech and in the Applied Economics and Management Department in the College of Agriculture and Life Science at Cornell University. Meg is a member of the Penn State Alumni Association and has been a member of the Penn State Federal Credit Union since her return to Penn State in 2002.

**John Park** is Associate Director and Assistant Professor of Management Development. He has been an employee of Penn State University and a member of The Penn State Federal Credit Union for 20 years. Prior to joining Management Development, John worked in Continuing Education at Penn State Altoona. Along with his administrative responsibilities he has taught credit and noncredit leadership and management courses for the past fifteen years. For the past 10 years he has worked with the Pennsylvania Credit Union Association to coordinate the management education school they offer jointly with Penn State. John holds faculty status in the School of Hospitality Management. John earned his D.Ed. from Penn State and his B.S.B.A. and M.S. from Shippensburg State University.

John is a Trustee of the Park Forest Village United Methodist Church and served on the boards of the Penn Mont Montessori School, the Conference for Management and Executive Development and the Altoona Chapter of AMBUCS.

**W. Herbert Schmidt JR (INCUMBENT)** has been Chairperson of the Board for 12 years and has been a Board member for 16 years. He has served on numerous committees and as Vice Chairperson for three years. Herb recently retired from Penn State University after 38 years of service where he was Associate Athletic Director in the Department of Intercollegiate Athletics.

## 2007 Election Schedule

February 9 - Nominations by petition due

March 1 - Nominees posted

**April 25, 2007 - 47th Annual Meeting of the Membership**

All Members Welcome - 7:00 PM - Elks Club, Boalsburg, PA



**Petitions:** Any member 18 or older may obtain a position on the ballot by circulating a petition & obtaining 155 Penn State Federal members signatures. The petition must be accompanied by a short biography of qualifications & a signed statement of willingness to serve. Members must sign & print their name on the petition to enable membership verification. Original signatures must be received by the Penn State Federal Secretary by February 9, 2007. For more petition or election information contact the Nominating Committee by email: [nominatingcommittee@pennstatefederal.com](mailto:nominatingcommittee@pennstatefederal.com) or by mail at: Penn State Federal Nominating Committee, PO BOX 530, State College, PA 16804. In the event there are more candidates than available positions, ballots will be mailed to primary account owners 18 & older. Penn State Federal by-laws do not allow nominations at the Annual Meeting.